

VGO

VGo Robotic Telepresence Solution for Telemedicine

Simple. Secure. Affordable.






Intro to VGo April 2015


VGO

Leveraging Technology to Enhance Care

When the Clinician Cannot be at the Patient's Bedside
VGo is There



- ⦿ Rapid and effective
- ⦿ Encrypted & Secure (HIPAA ☺)
- ⦿ Simple to deploy
- ⦿ Quick to learn
- ⦿ Easy to operate
- ⦿ Accepted by patients
- ⦿ Appreciated by clinicians



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ICU - CCU



Partners HealthCare, MA

- Night and WE Rounds
- Reliability of Performance




Lifebridge, MD

- Height Extension +12"
- 12 hour battery

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Tele-Neurology




DR. BART DEMAERSCHALK
MEDICAL DIRECTOR, MAYO CLINIC

Hunt Medical System, TX

- ⦿ Reliable
- ⦿ Low Cost
- ⦿ Minimal IT support

Mayo Clinic, AZ

- ⦿ Spoke and Hub
- ⦿ Consistent Performance



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Remote / Rural Clinics

Five Star Urgent Care, NY

- ⦿ Small Footprint
- ⦿ Patient Engagement
- ⦿ Simple to operate






- ⦿ Durable
- ⦿ Affordable
- ⦿ Easy to set up

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SNF, Extended Care & Rehabilitation

Trilogy Health Services, KY, OH, IN

- ⦿ Quickly connect MD to Patient
- ⦿ Interactive Communication
- ⦿ Simple for MD to Learn





Kaiser Permanente, CA

- ⦿ No need for in-house IT
- ⦿ Reduction of Transports
- ⦿ Readmission Reductions

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Tele-Sitting / Nighttime Coverage



Rady Hospital, CA

- 16 NICU connected w/ VGO
- 24 hr. Access to Specialists



St Joseph's Health, CA

- Tele-sitting Program
- Flexible Patient Check-in

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Home Monitoring

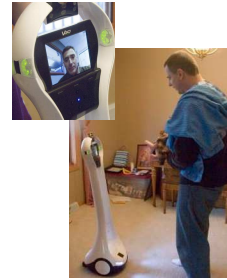


Arcadia Home Health, PA

–Virtual CRNP Home Consults

St Francis Hospice, FL

–Palliative Care MD Visits



Epic Home Health, NJ

–Post-Op Rounds in Patients' Homes

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Healthcare Innovation



Opportunities

- Tech-enabled care models
- Personalized Care
- Value Based Reimbursement
- Infection Control & Prevention
- Management of Big Data
- Tackling Costs
- Engaging Patients

Challenges

- Financial Constraints
- Increasing Regulatory Burden
- Hospital and Medical Staff goals not always congruent
- Developing a coherent digital strategy across continuum
- Adapting the work force to provide care in a new model

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Organizational Role in Care Redesign



- “Patient care, once the domain of the individual practitioner, is becoming the domain of the care delivery organization.”
- “Operating systems and processes must be deliberately designed to realize great medical outcomes; past experience suggests that they cannot be presumed to reliably result from existing organizational and operational arrangements.”

Designing Care By Richard M.J. Bohmer, MD

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Thank you

Maker of the World's Most Popular
Robotic Telepresence Solution

Eugene Spiritus, MD CMO
Ned Semonite, VP Development

“When you can't be there, VGo there”

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